

FAIR ISAAC CORPORATION
Supplemental Non-GAAP Financial Measures
(In thousands except per share data) (Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP items.

	Fiscal Year 2025	Quarter Ended June 30, 2025	Quarter Ended March 31, 2025	Quarter Ended December 31, 2024	Fiscal Year 2024	Quarter Ended September 30, 2024	Quarter Ended June 30, 2024	Quarter Ended March 31, 2024	Quarter Ended December 31, 2023
Operating Income									
Operating income, as reported	\$ 687,694	\$ 262,518	\$ 245,648	\$ 179,528	\$ 733,629	\$ 197,178	\$ 190,251	\$ 194,841	\$ 151,359
Amortization of intangible assets	-	-	-	-	917	92	275	275	275
Share-based compensation expense	124,288	41,930	41,704	40,654	149,439	39,982	42,435	35,448	31,574
Non-GAAP operating income (segment operating income)	\$ 811,982	\$ 304,448	\$ 287,352	\$ 220,182	\$ 883,985	\$ 237,252	\$ 232,961	\$ 230,564	\$ 183,208
Revenues	\$ 1,475,118	\$ 536,415	\$ 498,735	\$ 439,968	\$ 1,717,526	\$ 453,809	\$ 447,849	\$ 433,809	\$ 382,059
Non-GAAP operating margin	55%	57%	58%	50%	51%	52%	52%	53%	48%
Net Income									
Net income, as reported	\$ 496,932	\$ 181,789	\$ 162,615	\$ 152,528	\$ 512,811	\$ 135,691	\$ 126,256	\$ 129,799	\$ 121,065
Amortization of intangible assets	-	-	-	-	917	92	275	275	275
Share-based compensation expense	124,288	41,930	41,704	40,654	149,439	39,982	42,435	35,448	31,574
Income tax adjustments	(30,560)	(10,332)	(10,366)	(9,863)	(38,083)	(10,134)	(10,939)	(9,096)	(7,915)
Excess tax benefit	(43,630)	(2,836)	(1,264)	(39,530)	(29,774)	(2,429)	(1,636)	(1,934)	(23,775)
Non-GAAP net income	\$ 547,030	\$ 210,551	\$ 192,689	\$ 143,789	\$ 595,310	\$ 163,202	\$ 156,391	\$ 154,492	\$ 121,224
Revenues	\$ 1,475,118	\$ 536,415	\$ 498,735	\$ 439,968	\$ 1,717,526	\$ 453,809	\$ 447,849	\$ 433,809	\$ 382,059
Non-GAAP net margin	37%	39%	39%	33%	35%	36%	35%	36%	32%
Diluted Earnings per Share									
Diluted earnings per share, as reported	\$ 20.12	\$ 7.40	\$ 6.59	\$ 6.14	\$ 20.45	\$ 5.44	\$ 5.05	\$ 5.16	\$ 4.80
Amortization of intangible assets	-	-	-	-	0.04	0.00	0.01	0.01	0.01
Share-based compensation expense	5.03	1.71	1.69	1.64	5.96	1.60	1.70	1.41	1.25
Income tax adjustments	(1.24)	(0.42)	(0.42)	(0.40)	(1.52)	(0.41)	(0.44)	(0.36)	(0.31)
Excess tax benefit	(1.77)	(0.12)	(0.05)	(1.59)	(1.19)	(0.10)	(0.07)	(0.08)	(0.94)
Non-GAAP diluted earnings per share	\$ 22.15	\$ 8.57	\$ 7.81	\$ 5.79	\$ 23.74	\$ 6.54	\$ 6.25	\$ 6.14	\$ 4.81
Reconciliation to Adjusted EBITDA									
Net income, as reported	\$ 496,932	\$ 181,789	\$ 162,615	\$ 152,528	\$ 512,811	\$ 135,691	\$ 126,256	\$ 129,799	\$ 121,065
Interest expense, net	93,765	32,899	31,378	29,488	105,638	28,515	26,868	26,093	24,162
Income tax provision (benefit)	103,204	55,202	50,401	(2,399)	129,214	35,692	41,062	42,935	9,525
Other expense (income), net (1)	(2,947)	(2,419)	(745)	217	(3,310)	(594)	(2,781)	(112)	177
Amortization of intangible assets	0	-	-	-	917	92	275	275	275
Depreciation	7,960	2,889	2,476	2,595	9,397	2,784	2,701	2,221	1,691
Share-based compensation expense	124,288	41,930	41,704	40,654	149,439	39,982	42,435	35,448	31,574
Adjusted EBITDA	\$ 823,202	\$ 312,290	\$ 287,829	\$ 223,083	\$ 904,106	\$ 242,162	\$ 236,816	\$ 236,659	\$ 188,469
Revenues	\$ 1,475,118	\$ 536,415	\$ 498,735	\$ 439,968	\$ 1,717,526	\$ 453,809	\$ 447,849	\$ 433,809	\$ 382,059
Adjusted EBITDA as a percent of revenues	56%	58%	58%	51%	53%	53%	53%	55%	49%
Reconciliation To Free Cash Flow									
Net cash provided by operating activities	\$ 555,138	\$ 286,223	\$ 74,918	\$ 193,997	\$ 632,964	\$ 226,478	\$ 213,331	\$ 71,035	\$ 122,120
Reduced by cash flow items:									
Capital expenditures	26,582	9,984	9,427	7,171	25,551	7,123	7,645	9,422	1,361
Free cash flow	\$ 528,556	\$ 276,239	\$ 65,491	\$ 186,826	\$ 607,413	\$ 219,355	\$ 205,686	\$ 61,613	\$ 120,759
Revenues	\$ 1,475,118	\$ 536,415	\$ 498,735	\$ 439,968	\$ 1,717,526	\$ 453,809	\$ 447,849	\$ 433,809	\$ 382,059
Free cash flow as a percent of revenues	36%	51%	13%	42%	35%	48%	46%	14%	32%

Note: The numbers may not sum to total due to rounding.

(1) Excludes gains and losses from securities held under a supplemental retirement and savings plan for certain officers and senior management employees, as the offsetting entries are included (as compensation expenses) in operating expenses, resulting in a net zero impact to the company's net income.