
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 27, 2005

FAIR ISAAC CORPORATION

(Exact name of registrant as specified in its charter)

Delaware	0-16439	94-1499887
(State or other jurisdiction	(Commission	(IRS Employer
of incorporation)	File Number)	Identification No.)
901 Marquette Avenue, Suite	3200	
Minneapolis, Minnesota		55402-3232
(Address of principal executive	offices)	(Zip Code)

Registrant's telephone number, including area code 612-758-5200

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- |_| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- |_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- |_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- |_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

TABLE OF CONTENTS

Item 2.02 Results of Operations and Financial Condition. Item 9.01 Financial Statements and Exhibits.

Signature Exhibit Index Exhibit 99.1 Item 2.02 Results of Operations and Financial Condition.

On July 27, 2005, Fair Isaac Corporation (the "Company") reported its financial results for the quarter and nine months ended June 30, 2005. See the Company's press release dated July 27, 2005, which is furnished as Exhibit 99.1 hereto and incorporated by reference in this Item 2.02.

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Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit

NumberDescription99.1Press Release dated July 27, 2005

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FAIR ISAAC CORPORATION

By /s/ CHARLES M. OSBORNE Charles M. Osborne Vice President and Chief Financial Officer

Date: July 27, 2005

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EXHIBIT INDEX

Exhibit Number	Description	Method of Filing
99.1	Press Release dated July 27, 2005	Filed Electronically

Fair Isaac Announces Third Quarter Fiscal 2005 Results; Year over Year Revenue Growth of 18%;

Record Revenue, Earnings Per Share and Bookings for the Third Quarter

MINNEAPOLIS--(BUSINESS WIRE)--July 27, 2005--Fair Isaac Corporation (NYSE:FIC), the leading provider of analytics and decision technology, today announced financial results for its third fiscal quarter ended June 30, 2005.

Third Quarter Fiscal 2005 Results

The company reported third quarter revenues of \$203.8 million in fiscal 2005 versus \$173.2 million reported in the prior year period. Net income for the third quarter of fiscal 2005 totaled \$36.6 million, or \$0.53 per diluted share, compared with net income of \$28.8 million, or \$0.37 per diluted share, reported in the same quarter last year. Net income for the third quarter of fiscal 2005 included an adjustment that reduced income tax expense by \$4.4 million, or \$0.06 per diluted share. The adjustment represents revisions made to estimates of prior years' tax liabilities which resulted from a recently completed tax study. In addition, the company reduced its estimated effective income tax rate to 37% for the fiscal year.

The impact of the adoption of EITF Issue No. 04-8, The Effect of Contingently Convertible Instruments on Diluted Earnings Per Share (EITF Issue No. 04-8) had no effect on the third quarter of fiscal 2005 diluted earnings per share and reduced third quarter of fiscal 2004 diluted earnings per share by \$0.02.

Fiscal 2005 Year-to-date Results

The company reported revenues of \$595.4 million year-to-date versus \$515.8 million reported in the same period last year. Year-to-date net income totaled \$98.8 million, or \$1.34 per diluted share, compared with net income of \$88.4 million, or \$1.11 per diluted share, reported in the same period last year. Year-to-date net income in fiscal 2005 was also affected by the year-to-date adjustments that reduced income tax expense by \$10.3 million, or \$0.14 per diluted share.

The impact of the adoption of EITF Issue No. 04-8 reduced year-to-date diluted earnings per share by \$0.08 in fiscal 2005 and \$0.09 in fiscal 2004.

"We are pleased with our results this quarter as we continued our trend of record-setting performance - including revenue, bookings, sales proposals and earnings per share," said Thomas Grudnowski, Fair Isaac's chief executive officer. "We are particularly pleased with the results from our core Consumer, Enterprise Decision Management, Fraud and Scoring market units."

Third Quarter Fiscal 2005 Revenues and Bookings Highlights

Revenues increased across each of the company's four operating segments. Strategy Machine Solutions revenues increased to \$115.1 million in the third quarter of 2005 from \$105.7 million in the prior year quarter, or by 9%, primarily due to revenues generated by collections and recovery solutions, and mortgage banking solutions associated with the acquisition of London Bridge; as well as increased revenues from both the fraud solutions and consumer scoring products. These gains were partially offset by a decline in revenues associated with marketing services and insurance solutions. Scoring Solutions revenues increased to \$40.7 million in the third quarter from \$36.3 million in the prior year quarter, or by 12%, primarily due to an increase in revenues derived from the PreScore(R) Service and from risk scoring services at the credit reporting agencies. Professional Services revenues increased to \$33.2 million in the third quarter from \$23.2 million in the prior year quarter, or by 43%, primarily due to the acquisitions of London Bridge and Braun Consulting, Inc. Analytic Software Tools revenues increased to \$14.8 million in the third quarter from \$8.0 million in the prior year guarter, or by 85%, due to revenues generated from sales of the Enterprise Decision Management suite of products.

The company achieved record bookings of \$143.3 million in the third quarter of 2005, as compared to its previous guidance of \$123.0 million. The company defines a "new booking" as estimated future contractual revenues, including agreements with perpetual, multi-year and annual terms. Management regards the volume of new bookings achieved, among other factors, as an important indicator of future revenues, but they are not comparable to, nor should they be substituted for, an analysis of the company's revenues.

Balance Sheet and Cash Flow Highlights

Cash and cash equivalents, and marketable security investments were \$310.3 million at June 30, 2005 as compared to \$364.3 million at September 30, 2004. Significant changes in cash and cash equivalents from September 30, 2004 include cash provided by operations of \$150.2 million; \$49.4 million received from the exercise of stock options and stock issued and \$22.7 million sourced from the November 2004 sale of the company's subsidiary, London Bridge Phoenix Software, Inc. Cash used year-to-date includes \$14.0 million related to purchases of property and equipment, \$32.6 million (net of cash acquired) related to the November 2004 acquisition of Braun Consulting, Inc., and \$231.8 million to repurchase company stock under the current and previously authorized share repurchase plans.

Outlook

The company expects revenue for fourth quarter fiscal 2005 of approximately \$207.0 million and earnings per diluted share of about \$0.49. The company also expects fiscal 2005 total revenue of approximately \$802.0 million and earnings per diluted share of about \$1.83. This guidance reflects the continuation of top-line growth in its core market units and further expansion of its operating margin.

"We are encouraged by the continued strength we see in our key market units," said Grudnowski. "We are excited about the growing awareness of the FICO(R) score, the increasing market acceptance of Fair Isaac's unique value proposition and the continued improvement in the company's overall operating efficiencies. The stronger than expected bookings for the quarter provide additional confidence in our ability to achieve our revenue targets."

Company to Host Conference Call

The company will host a conference call today at 5:00 p.m. Eastern Time (4:00 p.m. Central Time/2:00 p.m. Pacific Time) to discuss its third quarter results and outlook for the fourth quarter. The call can be accessed live on the Investor Relations section of the company's Web site at www.fairisaac.com, and a replay will be available approximately two hours after the completion of the call through August 24, 2005.

About Fair Isaac

Fair Isaac Corporation (NYSE:FIC) is the preeminent provider of creative analytics that unlock value for people, businesses and industries. The company's predictive modeling, decision analysis, intelligence management, decision management systems and consulting services power billions of mission-critical customer decisions a year. Founded in 1956, Fair Isaac helps thousands of companies in over 60 countries acquire customers more efficiently, increase customer value, reduce fraud and credit losses, lower operating expenses and enter new markets more profitably. Most leading banks and credit card issuers rely on Fair Isaac solutions, as do insurers, retailers, telecommunications providers, healthcare organizations and government agencies. Through the www.myFICO.com Web site, consumers use the company's FICO(R) scores, the standard measure of credit risk, to manage their financial health. For more information, visit www.fairisaac.com.

Statement Concerning Forward-Looking Information

Except for historical information contained herein, the statements contained in this news release that relate to Fair Isaac or its business are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including the company's ability to recruit and retain key technical and managerial personnel, the maintenance of its existing relationships and ability to create new relationships with customers and key alliance partners, its ability to continue to develop new and enhanced products and services, competition, regulatory changes applicable to the use of consumer credit and other data, the possibility that the anticipated benefits of acquisitions, including expected synergies, will not be realized and other risks described from time to time in Fair Isaac's SEC reports, including its Annual Report on Form 10-K for the year ended September 30, 2004 and Quarterly Report on Form 10-Q for the period ended March 31, 2005. If any of these risks or uncertainties materialize, Fair Isaac's results could differ materially from its expectations. Fair Isaac disclaims any intent or obligation to update these forward-looking statements.

Fair Isaac and FICO are trademarks or registered trademarks of Fair Isaac Corporation, in the United States and/or in other countries. Other product and company names herein may be trademarks of their respective owners.

FAIR ISAAC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME For the Quarters and Nine Months Ended June 30, 2005 and 2004 (In thousands, except per share data) (Unaudited)

	Quarter Ended June 30,		Nine Mon June	30,	
	2005	2004	2005		
Revenues	\$203,807	\$173,197	\$595,374		
Operating expenses: Cost of revenues Research and	68,339	61,361	207,757	184,179	
development Selling, general and	21,176	19,096	60,297	49,830	
administrative Amortization of	59,126	45,384	167,779	127,652	
intangible assets	6,320	4,597	19,640	12,728	
Restructuring and merger related	-	751	-	751	
Total operating expenses	154,961	131,189	455,473	375,140	
Operating income Other income, net	161	42,008 4,385	1	140,644 1,893	
Income before income taxes Provision for income taxes	49,007 12,395	46,393	139,902 41,102	142,537	
Net income	\$36,612	\$28,769	\$98,800		
Earnings per share: Basic		\$0.41			
Diluted (b)	\$0.53	\$0.37 (a)) \$1.34	\$1.11	(a)
Shares used in computing					

earnings per share:				
Basic	66,215	70,008	67,247	70,046
	========	========	========	========
Diluted (b)	68,531	82,151 (a)	75,661	82,701 (a)
	========	========	========	========

- (a) The computation of diluted earnings per share for the quarter ended June 30, 2004, includes 9.1 million shares of common stock issuable upon conversion of our senior convertible notes, along with a corresponding adjustment to net income to add back related interest expense, net of tax, of approximately \$1.3 million. The computation of diluted earnings per share for the nine months ended June 30, 2005 and 2004, includes 6.0 million and 9.1 million shares of common stock, respectively, issuable upon conversion of our senior convertible notes, along with a corresponding adjustment to net income to add back related interest expense, net of tax, of approximately \$2.5 million and \$3.8 million, respectively.
- (b) On March 31, 2005, the Company successfully completed an exchange offer for approximately 99.9% of the principal amount of its senior convertible notes (Old Notes) for new senior convertible notes (New Notes). The dilutive effect of the Company's Old Notes has been calculated using the if-converted method through March 30, 2005. The dilutive effect of the New Notes has been calculated using the treasury stock method since the effective date of the exchange.

FAIR ISAAC CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS June 30, 2005 and September 30, 2004 (In thousands) (Unaudited)

ASSETS: Current assets: Cash and cash equivalents Marketable securities Receivables, net Prepaid expenses and other current assets Total current assets Total current assets Marketable securities and investments Property and equipment, net Goodwill and intangible assets, net Other noncurrent assets LIABILITIES AND STOCKHOLDERS' EQUITY: Current liabilities: Accounts payable and other accrued liabilities Accrued compensation and employee benefits Total current liabilities Total current liabilities Total current liabilities Accrued revenue Total current liabilities Total current liabilities Total current liabilities Total current liabilities Senior convertible notes Stockholders' equity Based Stockholders' equity Accumed State Stat			September 30, 2004
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Other noncurrent liabilities 8,469 7,992 Total liabilities 542,254 528,308 Stockholders' equity 842,266 916,471 \$1,384,520 \$1,444,779	Total current liabilities	133,785	120,316
Total liabilities 542,254 528,308 Stockholders' equity 842,266 916,471 \$1,384,520 \$1,444,779	Senior convertible notes		
Stockholders' equity 842,266 916,471 \$1,384,520 \$1,444,779	Other noncurrent liabilities	8,469	7,992
\$1,384,520 \$1,444,779	Total liabilities	542,254	528,308
	Stockholders' equity	842,266	916,471
		, ,	, ,

FAIR ISAAC CORPORATION REVENUES BY SEGMENT For the Quarters and Nine Months Ended June 30, 2005 and 2004 (In thousands) (Unaudited)

	Quarte	r Ended	Nine Mon	ths Ended
	June	30,	June	30,
	2005	2004	2005	2004
Strategy machine solutions	\$115,092	\$105,699	\$344,156	\$312,547
Scoring solutions	40,741	36,308	119,512	105,322
Professional services	33,203	23,197	96,253	70,305
Analytic software tools	14,771	7,993	35,453	27,610
Total revenues	\$203,807 ========	\$173,197	\$595,374 =======	\$515,784 =======

FAIR ISAAC CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS For the Nine Months Ended June 30, 2005 and 2004 (In thousands) (Unaudited)

	2005	005 2004 8,800 \$88,373 9,261 34,216 2,304) 33,225 4,395 6,669 0,152 162,483 9,267) (274,545) 9,800 224,799 2,572 1,734 4,204) (62,761) 9,353 44,527 1,834) (68,734) 4,041) (3,520) 6,522) (27,727) (370) 531 0,944) 72,526 4,070 130,383
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash		
provided by operating activities: Depreciation and amortization Changes in operating assets and liabilities, net		34,216
of acquisitions Other, net	(12,304) 24,395	33,225 6,669
Net cash provided by operating activities	150,152	162,483
Cash flows from investing activities: Purchases of property and equipment Cash paid for acquisitions, net of cash acquired Net activity from marketable securities Other, net Net cash used in investing activities	19,800 22,572 (4,204)	224,799 1,734 (62,761)
Cash flows from financing activities: Proceeds from issuances of common stock Repurchases of common stock Other, net	49,353 (231,834) (4,041)	44,527 (68,734) (3,520)
Net cash used in financing activities	(186,522)	(27,727)
Effect of exchange rate changes on cash	(370)	531
Increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of period	134,070	130,383
Cash and cash equivalents, end of period	\$93,126	\$202,909 ======

Fair Isaac Corp Baseline Revenu (In thousands)		6		A = A	ctual, E :	= Estimate
	BKG'04	Q1A	Q2A	QЗА	Q4A	FY04
Baseline Prior to '04		\$153,440	\$148,234	\$146,159	\$151,800	\$599,633
Q1-2004A Q2-2004A Q3-2004A Q4-2004A	\$135,108 116,997 78,580 110,585	15,901	10,304 14,708	,	9, 933	33,038 17,878
Total FY04	441,270	15,901	25,012	27,038	38,622	106,573
Baseline Prior to '05	441,270	169,341	173,246	173,197	190,422	706,206
Q1-2005E Q2-2005E Q3-2005E Q4-2005E						
Total FY05						

Grand Total ====================================	\$441,270	\$169,341	\$173,246	\$173,197	\$190,422	\$706,206
	BKG'05	Q1A	Q2A	Q3A	Q4E	FY05E
Baseline Prior to '04		\$144,463	\$139,115	\$137,231	\$133,500	\$554,309
Q1-2004A Q2-2004A Q3-2004A Q4-2004A		8,714 6,350 6,688 9,946	6,506 5,276 5,279 8,269	6,243 4,817 3,341 7,280	5,500 4,500 3,000 6,500	26,963 20,943 18,308 31,995
Total FY04		31,698	25,330	21,681	19,500	98,209
Baseline Prior to '05		176,161	164,445	158,912	153,000	652,518
Q1-2005E Q2-2005E Q3-2005E Q4-2005E Q4-2005E	\$115,363 136,559 143,318 130,000	19,385	12,916 18,660	9,120 12,402 23,373	6,000 9,000 16,000 23,000	47,421 40,062 39,373 23,000
Total FY05	525,240	19,385	31,576	44,895	54,000	149,856
Grand Total	\$525,240	\$195,546	\$196,021	\$203,807	\$207,000	\$802,374

Investors & Analysts: John D. Emerick, Jr., 800-213-5542 or JD Bergquist Wood, 800-213-5542 investor@fairisaac.com