Delaware

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 31, 2008

# FAIR ISAAC CORPORATION

(Exact name of registrant as specified in its charter) 0-16439

94-1499887

	(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)		
	901 Marquette Avenue, Suite 3200 Minneapolis, Minnesota	The Number)	55402-3232		
	(Address of principal executive offices)		(Zip Code)		
Regi	strant's telephone number, including area code	612-758-5200			
	heck the appropriate box below if the Form 8-K filing provisions (see General Instruction A.2. below)	, ,	g obligation of the registrant under any of the		
o	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)				
o	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
o	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))				
0	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))				

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### Item 2.05. Costs Associated with Exit or Disposal Activities.

On April 1, 2008, Fair Isaac Corporation (the "Company") announced the details of a reengineering plan that was committed to by the Company's management on March 31, 2008 and is designed to grow revenues through strategic resource reallocation and improve profitability through significant cost reduction. Key components of the plan include rationalizing the Company's business portfolio, simplifying management hierarchy, eliminating low-priority positions, consolidating facilities and aggressively managing fixed and variable costs.

As part of the reengineering plan, the Company has identified and is eliminating approximately 200 positions across the Company. The headcount reduction is anticipated to result in severance and related pre-tax charges of \$6.0 million in the second quarter of fiscal 2008. All of the severance and related costs will result in future cash expenditures and will be paid out to affected employees during the third quarter of fiscal 2008.

In addition, the Company will close more than a dozen facilities. As a result of the facility closures, the Company expects to incur additional pre-tax charges of \$1.0 million in the second quarter of fiscal 2008, which represent future cash lease obligations, net of anticipated sublease income. The Company expects that the future lease obligations will be paid out over the next three years, which represents the remaining lease period.

#### Item 7.01. Regulation FD Disclosure.

On April 1, 2008, the Company issued a press release announcing the reengineering plan described above. The full text of that press release is furnished herewith as Exhibit 99 and incorporated by reference into this Item 7.01.

### Item 9.01. Financial Statements and Exhibits.

- (d) Exhibit.
- 99 Press Release dated April 1, 2008

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# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FAIR ISAAC CORPORATION

By /s/ Mark R. Scadina

Mark R. Scadina

Senior Vice President, General Counsel and Secretary

Date: April 1, 2008

# EXHIBIT INDEX

		Method
Exhibit	Description	of Filing
99	Press Release dated April 1, 2008	Filed
		Electronically



Contact:

Investors & Analysts: John D. Emerick, Jr. Fair Isaac Corporation (800) 213-5542 investor@fairisaac.com

Media: Steve Astle Fair Isaac Corporation (415) 446-6204 stephenastle@fairisaac.com

# Fair Isaac Drives Growth and Profitability Through Reengineering Plan

Initiatives include divestitures, a reduction in work force, facility consolidation and aggressive cost management;

Actions to reduce cost structure by \$100 million, yield annual pre-tax savings of \$35 million, and a second quarter pre-tax charge of \$7 million.

MINNEAPOLIS — April 1, 2008 — Fair Isaac Corporation (NYSE: FIC), the leading provider of analytics and decision technology, today announced details of a reengineering plan designed to grow revenues through strategic resource reallocation and improve profitability through significant cost reduction. Key components of the plan include rationalizing the business portfolio, simplifying management hierarchy, eliminating low-priority positions, consolidating facilities and aggressively managing fixed and variable costs.

## Specific actions include:

- The divestiture of certain non-strategic or unprofitable business units. These include:
  - Insurance Bill Review
  - Cortronics neural research
  - Advertising services in the Marketing Services unit
  - Government related research contracts
  - "Fast Panel" diagnostics for veterinary medicine
  - Select telecom applications

In connection with these divestitures, the company has entered into a definitive agreement for the sale of the Insurance Bill Review business unit to Mitchell International, Inc., a leading provider of information, workflow, and performance management solutions to the property and casualty claims and collision repair industries. This business unit provides a comprehensive suite of medical bill review solutions, including its flagship technology solution, Smart Advisor<sup>TM</sup>, and extensive

outsource and medical professional review offerings. The completion of this transaction is subject to customary closing conditions and is expected to close during the third quarter of Fair Isaac's fiscal 2008. The terms of the transaction are not disclosed.

Once completed, these divestitures will affect approximately 220 employees over several quarters, and will reduce company revenues and related costs by \$65 million on an annual basis, having a negligible impact on net income.

- Simplification of the company's management hierarchy and elimination of lower-priority positions. Separate from the business unit divestitures, the company is eliminating approximately 200 positions, providing annualized pre-tax savings of \$29 million, with a one-time second quarter pre-tax charge of \$6 million.
- A variety of specific cost management initiatives including extension of the existing freeze for new hires, closure or consolidation of more than a dozen facilities, and aggressive management of other fixed and variable costs, providing annualized pre-tax savings of \$6 million. The company will incur a pre-tax charge of \$1 million in the second quarter related to the facility closures.

#### Company to Host Conference Call

The company will host a brief conference call today at 5:00 p.m. Eastern Time (4:00 p.m. Central Time/2:00 p.m. Pacific Time) to address this announcement. The call can be accessed live on the Investor Relations section of the company's website at www.fairisaac.com, and a replay will be available approximately two hours after the completion of the call through April 30, 2008.

# Second Fiscal Quarter Results Conference Call

Due to the timing of the reengineering plan described in this release, the company will allow for additional time to complete its quarterly closing and review procedures. As a result, the company will host a conference call on Monday, April 28, at 5:00 p.m. Eastern Time (4:00 p.m. Central Time/2:00 p.m. Pacific Time) to discuss its second quarter fiscal 2008 results, outlook for fiscal 2008 and other operational updates. The call can be accessed live on the Investor Relations section of the company's website at www.fairisaac.com, and a replay will be available approximately two hours after the completion of the call through May 26, 2008.

#### Mid-Year Investor/Analyst Day with Management

The company will host a Mid-Year Investor/Analyst Day with Management in San Francisco on Tuesday, April 29 at 9 am PT at the Palace Hotel. Preregistration is required to attend this event. A webcast will also be available for this event which can be accessed live on the Investor Relations section of the company's website (www.fairisaac.com) with dial-in information.

## **About Fair Isaac Corporation**

Fair Isaac Corporation (NYSE:FIC) combines trusted advice, world-class analytics and innovative applications to help businesses make smarter decisions. Fair Isaac's solutions and technologies for Enterprise Decision Management turn strategy into action and elevate business performance by giving organizations the power to automate more decisions, improve the quality of their decisions, and connect decisions across their business. Clients in 80 countries work with Fair Isaac to increase customer loyalty and profitability, cut fraud losses, manage credit risk, meet regulatory and competitive demands, and rapidly build market share. Fair Isaac also helps millions of individuals manage their credit health through the <a href="https://www.myFICO.com">www.myFICO.com</a> website. Learn more about Fair Isaac at www.fairisaac.com.

### **Statement Concerning Forward-Looking Information**

Except for historical information contained herein, the statements contained in this news release that relate to Fair Isaac or its business are forward-looking statements within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including the Company's ability to execute the reengineering plan in the manner and timeframe described in this press release, the actual expense, revenue and net income impact associated with the reengineering plan, the success of the Company's Enterprise Decision Management strategy, its ability to recruit and retain key technical and managerial personnel, the maintenance of its existing relationships and ability to create new relationships with customers and key alliance partners, its ability to continue to develop new and enhanced products and services, competition, regulatory changes applicable to the use of consumer credit and other data, the possibility that the anticipated benefits of acquisitions, including expected synergies, will not be realized and other risks described from time to time in Fair Isaac's SEC reports, including its Annual Report on Form 10-K for the year ended September 30, 2007, and its quarterly report on Form 10-Q for the period ended December 31, 2007. If any of these risks or uncertainties materialize, Fair Isaac's results could differ materially from its expectations. Fair Isaac disclaims any intent or obligation to update these forward-looking statements.

Fair Isaac is a trademark or registered trademark of Fair Isaac Corporation in the United States and in other countries.