

**FAIR ISAAC CORPORATION**  
**Supplemental Non-GAAP Financial Measures**  
(In thousands except per share data)  
(Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP item:

	Fiscal Year 2019	Quarter Ended March 31, 2019	Quarter Ended December 31, 2018	Fiscal Year 2018	Quarter Ended September 30, 2018	Quarter Ended June 30, 2018	Quarter Ended March 31, 2018	Quarter Ended December 31, 2017
				As Adjusted	As Adjusted	As Adjusted	As Adjusted	As Adjusted
<b>Operating Income</b>								
Operating income, as reported	\$ 97,553	\$ 48,549	\$ 49,004	\$ 175,359	\$ 47,558	\$ 44,537	\$ 46,439	\$ 36,825
Amortization of intangible assets	3,005	1,503	1,502	6,594	1,551	1,571	1,684	1,788
Stock-based compensation expense	42,336	20,482	21,854	74,813	20,183	18,882	19,238	16,510
Non-GAAP operating income (segment operating income)	\$ 142,894	\$ 70,534	\$ 72,360	\$ 256,766	\$ 69,292	\$ 64,990	\$ 67,361	\$ 55,123
Revenues	\$ 540,490	\$ 278,234	\$ 262,256	\$ 1,000,146	\$ 256,532	\$ 254,993	\$ 256,260	\$ 232,361
Non-GAAP operating margin	26%	25%	28%	26%	27%	25%	26%	24%
<b>Net Income</b>								
Net income, as reported	\$ 73,388	\$ 33,381	\$ 40,007	\$ 126,482	\$ 32,713	\$ 29,721	\$ 31,169	\$ 32,879
Amortization of intangible assets	3,005	1,503	1,502	6,594	1,551	1,571	1,684	1,788
Restructuring and acquisition-related	-	-	-	-	-	-	-	-
Stock-based compensation expense	42,336	20,482	21,854	74,813	20,183	18,882	19,238	16,510
Realized gain on cost-method investment	-	-	-	(10,000)	(10,000)	-	-	-
Income tax adjustments	(11,813)	(5,594)	(6,219)	(18,948)	(3,654)	(5,450)	(5,141)	(4,703)
Excess tax benefit	(15,734)	(2,501)	(13,233)	(22,253)	(7,556)	(1,635)	(1,551)	(11,511)
Tax Cuts and Jobs Act	-	-	-	14,754	7,848	1,436	1,634	3,836
Adjustment to foreign tax credit and tax reserves	-	-	-	-	-	-	-	-
Non-GAAP net income	\$ 91,182	\$ 47,271	\$ 43,911	\$ 171,442	\$ 41,085	\$ 44,525	\$ 47,033	\$ 38,799
Revenues	\$ 540,490	\$ 278,234	\$ 262,256	\$ 1,000,146	\$ 256,532	\$ 254,993	\$ 256,260	\$ 232,361
Non-GAAP net margin	17%	17%	17%	17%	16%	17%	18%	17%
<b>Diluted Earnings per Share</b>								
Diluted earnings per share, as reported	\$ 2.42	\$ 1.10	\$ 1.32	\$ 4.06	\$ 1.07	\$ 0.95	\$ 1.00	\$ 1.04
Amortization of intangible assets	0.10	0.05	0.05	0.21	0.05	0.05	0.05	0.06
Restructuring and acquisition-related	-	-	-	-	-	-	-	-
Stock-based compensation expense	1.40	0.68	0.72	2.40	0.66	0.61	0.61	0.52
Realized gain on cost-method investment	-	-	-	(0.32)	(0.33)	-	-	-
Income tax adjustments	(0.39)	(0.18)	(0.20)	(0.61)	(0.12)	(0.17)	(0.16)	(0.15)
Excess tax benefit	(0.52)	(0.08)	(0.44)	(0.71)	(0.25)	(0.05)	(0.05)	(0.36)
Tax Cuts and Jobs Act	-	-	-	0.47	0.26	0.05	0.05	0.12
Adjustment to foreign tax credit and tax reserves	-	-	-	-	-	-	-	-
Non-GAAP diluted earnings per share	\$ 3.01	\$ 1.56	\$ 1.45	\$ 5.50	\$ 1.34	\$ 1.43	\$ 1.50	\$ 1.23
<b>Reconciliation to Adjusted EBITDA</b>								
Net income, as reported	\$ 73,388	\$ 33,381	\$ 40,007	\$ 126,482	\$ 32,713	\$ 29,721	\$ 31,169	\$ 32,879
Interest expense, net	19,684	10,008	9,676	31,311	9,512	8,223	7,116	6,460
Provision for income taxes	3,742	6,593	(2,851)	30,450	16,277	8,181	7,993	(2,001)
Other expense (income), net	739	(1,433)	2,172	(12,884)	(10,944)	(1,588)	161	(513)
Amortization of intangible assets	3,005	1,503	1,502	6,594	1,551	1,571	1,684	1,788
Depreciation	12,139	5,995	6,144	22,633	5,981	5,348	5,510	5,794
Stock-based compensation expense	42,336	20,482	21,854	74,813	20,183	18,882	19,238	16,510
Adjusted EBITDA	\$ 155,033	\$ 76,529	\$ 78,504	\$ 279,399	\$ 75,273	\$ 70,338	\$ 72,871	\$ 60,917
Revenues	\$ 540,490	\$ 278,234	\$ 262,256	\$ 1,000,146	\$ 256,532	\$ 254,993	\$ 256,260	\$ 232,361
Adjusted EBITDA as a percent of revenue:	29%	28%	30%	28%	29%	28%	28%	26%
<b>Reconciliation To Free Cash Flow</b>								
Net cash provided by operating activities:	\$ 96,646	\$ 47,789	\$ 48,857	\$ 223,052	\$ 59,963	\$ 85,079	\$ 49,233	\$ 28,777
Reduced by cash flow items:								
Capital expenditures	10,644	4,170	6,474	31,299	7,079	13,109	7,067	4,044
Free cash flow	\$ 86,002	\$ 43,619	\$ 42,383	\$ 191,753	\$ 52,884	\$ 71,970	\$ 42,166	\$ 24,733
Revenues	\$ 540,490	\$ 278,234	\$ 262,256	\$ 1,000,146	\$ 256,532	\$ 254,993	\$ 256,260	\$ 232,361
Free cash flow as a percent of revenue:	16%	16%	16%	19%	21%	28%	16%	11%

Note: The numbers may not sum to total due to rounding