FAIR ISAAC CORPORATION
Supplemental Non-GAAP Financial Measures
(In thousands except per share data)
(Unaudited)

The following is a reconciliation of the company's GAAP to Non-GAAP items:

	Fiscal Year 2019	Quarter Ended June 30, 2019	Quarter Ended March 31, 2019	Quarter Ended December 31, 2018	Fiscal Year 2018 As Adjusted	Quarter Ended September 30, 2018 As Adjusted	Quarter Ended June 30, 2018 As Adjusted	Quarter Ended March 31, 2018 As Adjusted	Quarter Ended December 31, 2017 As Adjusted
Operating Income									
Operating income, as reported	$ 183,261	$ 85,708	$ 48,549	$ 49,004	$ 175,359	$ 47,558	$ 44,537	$ 46,439	$ 36,825
Amortization of intangible assets	4,453	1,448	1,503	1,502	6,594	1,551	1,571	1,684	1,788
Stock-based compensation expense	61,931	19,595	20,482	21,854	74,813	20,183	18,882	19,238	16,510
Non-GAAP operating income (segment operating income)	249,645	106,751	70,534	72,360	256,766	69,292	64,990	67,361	55,123
Revenues	$ 854,739	$ 314,249	$ 278,234	$ 262,256	$ 1,000,146	$ 256,532	$ 254,993	$ 256,260	232,361
Non-GAAP operating margin	29%	34%	25%	28%	26%	27%	25%	26%	24%
Net Income									
Net income, as reported	$ 137,540	64,152	33,381	40,007	$ 126,482	32,713	29,721	31,169	32,879
Amortization of intangible assets	4,453	1,448	1,503	1,502	6,594	1,551	1,571	1,684	1,788
Stock-based compensation expense	61,931	19,595	20,482	21,854	74,813	20,183	18,882	19,238	16,510
Realized gain on cost-method investment	-	-	-	-	(10,000)	(10,000)	-	-	-
Income tax adjustments	(17,103)	(5,290)	(5,594)	(6,219)	(18,948)	(3,654)	(5,450)	(5,141)	(4,703)
Excess tax benefit	(20,023)	(4,289)	(2,501)	(13,233)	(22,253)	(7,556)	(1,635)	(1,551)	(11,511)
Tax Cuts and Jobs Act	-	-	-	-	14,754	7,848	1,436	1,634	3,836
Non-GAAP net income	$ 166,798	$ 75,616	$ 47,271	$ 43,911	$ 171,442	$ 41,085	$ 44,525	$ 47,033	38,799
Revenues	$ 854,739	$ 314,249	$ 278,234	$ 262,256	$ 1,000,146	$ 256,532	$ 254,993	$ 256,260	232,361
Non-GAAP net margin	20%	24%	17%	17%	17%	16%	17%	18%	17%
Diluted Earnings per Share									
Diluted earnings per share, as reported	$ 4.54	$ 2.12	$ 1.10	1.32	$ 4.06	$ 1.07	$ 0.95	$ 1.00	1.04
Amortization of intangible assets	0.15	0.05	0.05	0.05	0.21	0.05	0.05	0.05	0.06
Stock-based compensation expense	2.04	0.65	0.68	0.72	2.40	0.66	0.61	0.61	0.52
Realized gain on cost-method investment	-	-	-	-	(0.32)	(0.33)	-	-	-
Income tax adjustments	(0.56)	(0.17)	(0.18)	(0.20)	(0.61)	(0.12)	(0.17)	(0.16)	(0.15)
Excess tax benefit	(0.66)	(0.14)	(0.08)	(0.44)	(0.71)	(0.25)	(0.05)	(0.05)	(0.36)
Tax Cuts and Jobs Act	-	-	-	-	0.47	0.26	0.05	0.05	0.12
Non-GAAP diluted earnings per share	$ 5.51	$ 2.50	$ 1.56	1.45	$ 5.50	$ 1.34	$ 1.43	$ 1.50	1.23
Reconciliation to Adjusted EBITDA									
Net income, as reported	$ 137,540	$ 64,152	$ 33,381	$ 40,007	$ 126,482	$ 32,713	$ 29,721	$ 31,169	32,879
Interest expense, net	29,795	10,111	10,008	9,676	31,311	9,512	8,223	7,116	6,460
Provision for income taxes	17,644	13,902	6,593	(2,851)	30,450	16,277	8,181	7,993	(2,001)
Other expense (income), net	(1,718)	(2,457)	(1,433)	2,172	(12,884)	(10,944)	(1,588)	161	(513)
Amortization of intangible assets	4,453	1,448	1,503	1,502	6,594	1,551	1,571	1,684	1,788
Depreciation	18,318	6,179	5,995	6,144	22,633	5,981	5,348	5,510	5,794
Stock-based compensation expense	61,931	19,595	20,482	21,854	74,813	20,183	18,882	19,238	16,510
Adjusted EBITDA	$ 267,963	$ 112,930	$ 76,529	$ 78,504	$ 279,399	$ 75,273	$ 70,338	$ 72,871	60,917
Revenues	$ 854,739	$ 314,249	$ 278,234	$ 262,256	$ 1,000,146	$ 256,532	$ 254,993	$ 256,260	232,361
Adjusted EBITDA as a percent of revenues	31%	36%	28%	30%	28%	29%	28%	28%	26%
Reconciliation To Free Cash Flow									
Net cash provided by operating activities	$ 164,936	$ 68,290	$ 47,789	$ 48,857	$ 223,052	$ 59,963	$ 85,079	$ 49,233	28,777
Reduced by cash flow items									
Capital expenditures	18,170	7,526	4,170	6,474	31,299	7,079	13,109	7,067	4,044
Free cash flow	$ 146,766	$ 60,764	$ 43,619	$ 42,383	$ 191,753	$ 52,884	$ 71,970	$ 42,166	24,733
Revenues	$ 854,739	$ 314,249	$ 278,234	$ 262,256	$ 1,000,146	$ 256,532	$ 254,993	$ 256,260	232,361
Free cash flow as a percent of revenues	17%	19%	16%	16%	19%	21%	28%	16%	11%

Note: The numbers may not sum to total due to rounding